# **MIC Khulisani Ventures**

AUGUST 2021





## **PROGRAMME FLOW**

coachability



chain, including

financial through

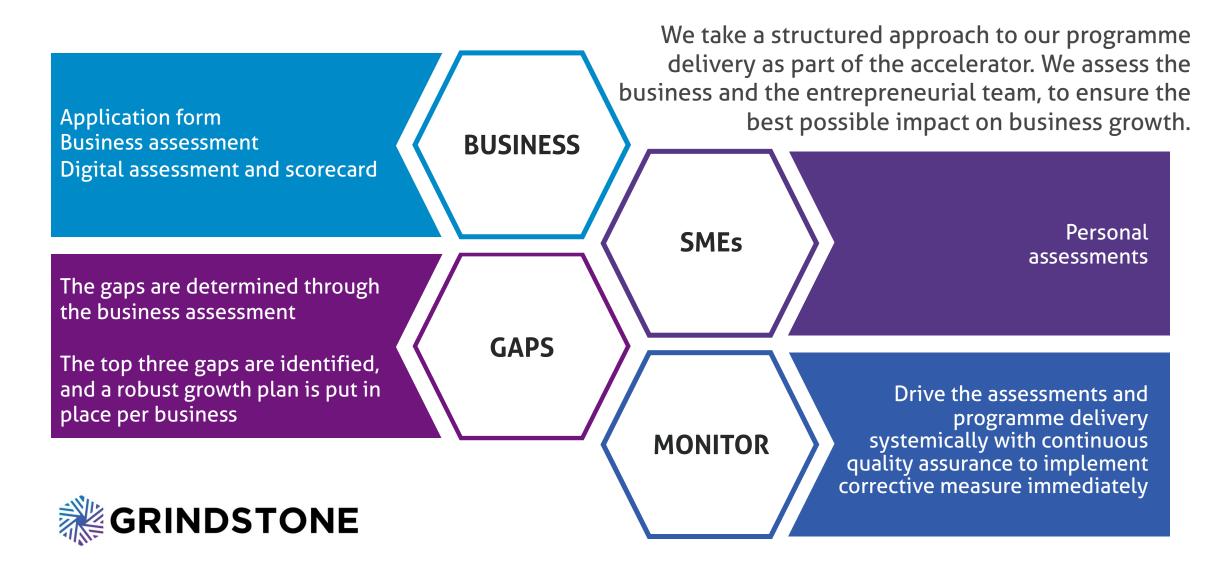
discretionary funding, both financial and non-

Finance & Valuation;

Technology; Legal & IP

benchmark established at inception of the programme

## **GRINDSTONE SUPPORT**





П

FUND

#### WEBBER WENTZEL in alliance with > Linklaters

**Google** for Startups



**KNIFE** | CAPITAL 



ELUMINARY X ))(( A frameworkone Autopilot -Q OLD SCHOOL ctrl **GRANITE** 0 DIGGER crayon vizibiliti \*sparkfolios 42 S Sentian ASHANTI A \$ liila ŶŶ LeadRobot Quicket Comunity C) Msat Global lkubu ~CTLAB~ APURIMAC.AFRICA **COHORTS** electrum IONO.fm EyeGym custos -----PONK **KUHLE** leap.ly M PULL Q one moja officeb□x NONA Son. TaxTim ORISONS sensia S PICSA PayFast<sup>®</sup> (s) TR3DENT. WizzPass (ARscan) CONTINUON Where Is My Transport SHOPSTAR MATTER Franc InfoByte Technologies g-work Ο LocumBase shelfline NEVER. oyi SKYWALK morphed Syked SURION zalo StradeBRICS SORTED SME SNAPSHOT



## **GRINDSTONE ACCELERATOR SUCCESSES** OVER THE LAST SIX YEARS

IN JUST ONE YEAR 10 SMEs	GRINDSTONE 1	<b>WGRINDSTONE 2</b>	<b>WGRINDSTONE 3</b>	<b>GRINDSTONE</b> 4	GRINDSTONE 5	RINDSTONE 6	₩GRINDSTONE 7	
Increase in revenue (R'm)	R43m	R65m	R52m	R35m	R20m	R30m	R26m	
Increase in revenue (%)	61%	64%	44%	36%	54%	71%	25%	
New jobs created	43	70	22	27	23	28	16	
Increase in efficiency (rev/employee)	22%	42%	18%	23%	47%	4.8%	1.3%	
CAGR expectation (next 3 years)	64%	72%	60%	88%	98%	97%	39%	
Increase in business fundamentals	19%	22%	24%	33%	27%	41%	24%	
Market Access								
Funds Raised								
Top performing companies	kubu	MPULL	PICSA		FATESTAN	LocumBase		
		SEA MONSTER"	Quicket		Marc 1			
		Pay <b>Fast<sup>©</sup></b>	custos	😨 OneCarl	WizzPass	LUXITY	<b>(Strade</b> BRICS	

## **FUNDING AND EXITS ACROSS COHORTS**



To date Grindstone Cohorts have raised over \$70 Mil Grindstone Ventures invested in at least two Grindstone Cohort companies per annum Wizzpass to FM systems Ikubu to Garmin

#### **OUR GRINDSTONE VENTURES TEAM**



CATHERINE YOUNG Managing Partner



ANDREA BöHMERT Investment Partner



RAPELANG RABANA Venture Partner



GRACE KHOHMOTSO Africa Director



KEET VAN ZYL Investment Partner





VIVIENNE VD WESTHUIZEN Group Financial Manager



LUCIE FINK Administrator

### **OUR COLLECTIVE TEAMS**





**KEET VAN ZYL** 





WILL GREEN **Programme Director** 





**EBEN VAN HEERDEN** Partner



**DAVEY GANT** 

Partner

**VIVIENNE VD WESTHUIZEN Group Financial Manager** 





**CATHERINE YOUNG** Founder



JAKOLIEN STRYDOM Head of Design



**ZUANDA REID** Chief Operating Officer



**CHARMAINE OOSTHUIZEN** Head of Digital Innovation





LUCIE FINK Chief of Staff



**ANTOINETTE LATCHMAN Project Coordinator**